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News Release

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## **OFS Bring in Sales and Technical Talents to Strengthen the China Team**

**Norcross, GA. Feb 28, 2003** – OFS, designer, manufacturer, and supplier of leading edge optical fiber products, is happy to announce two additional members to its China Operations Team: Dr. Yifei Qian, former Bell Labs scientist, as the Fiber Technology Vice President; and Ms Jennifer (Bei) Tang, former Government Relationship Director from Huawei Technologies Co. Ltd, as Marketing Vice President.

OFS (formerly Lucent Technologies Optical Fiber Division), with its innovative optical fiber, optical fiber cable, connectivity and special fiber products, has been a great contributor to China's prosperous telecom market. After re-establishing its China Office in the renowned Beijing World Trade Center in May 2002, OFS has been quickly recognized as a leader in innovation in the optical fiber industry in the China Market.

"I am so excited to accept this new role," Dr. Qian said. "I consider it a great honor to work in the emerging China Market, I will work diligently in my new role to foster and develop increased interactions and active dialogues with our colleagues and customers".

"My focus as the Marketing Vice President will be to direct efforts toward fostering long-term strategic relationships with customers and actively promoting OFS' products in the marketplace." said Ms. Tang. With a decade long experience in the China Telecom Industry, Jennifer has a lot to offer in her new position.

Optical Fiber Division Vice President of Fiber Sales, Mike Pearsall noted, "Dr.Qian has an excellent track record as an innovative and committed member of OFS Labs (former Bell Labs) fiber design and development team. His new assignment has positioned OFS well to meet the challenge of Chinese Customers, and Knowledge Transfer Needs." He added, "Ms. Tang is a perfect fit for our customer focused organization. In addition to her extensive telecommunications industry background, she also has a proven ability to deliver in response to her customers' unique needs, which is how the industry perceives OFS."

Joseph Chan, Managing Director, Asia-Pacific and China, regards Ms. Tang and Dr. Qian's talents highly "I'd like to welcome both Dr. Qian and Ms. Tang to the China Team. With Jennifer's energy and enthusiasm, I am sure that she will grow our business in China. Her focus and dedication to customer satisfaction are matched only by her experience and knowledge of the industry. As the primary designer of our newest TrueWave® REACH fiber, specially designed for next generation long haul terrestrial optical communication systems, Yifei has the outstanding knowledge of OFS products and technologies. With them on the team, OFS shows its commitment to bringing in the best team to serve China's customers with increased value by offering leading technology products that deliver lowest cost per bit network solutions, with added flexibility for future upgrades," Mr. Chan concluded.

Dr. Qian joined OFS in 1997, with Ph.D. from Georgia Institute of Technology, his recent award including Lucent GROWS in both 2000 and 1999, and Motorola Robotics Reward in 1996. Ms. Tang has worked in the aerospace and telecom industry since 1987. She is the recipient of the recent Market Development Award 2000, Excellent Sales Award in both 1999 and 1998 at Huawei Technologies Co Ltd.

## **About OFS**

OFS is a world-leading designer, manufacturer and provider of optical fiber, optical fiber cable, connectivity, FTTx and specialty photonics solutions. Our marketing, sales, manufacturing and research teams provide forward-looking, innovative products and solutions in areas including Telecommunications, Medicine, Industrial Automation, Sensing, Government, Aerospace and Defense applications. We provide reliable, cost effective optical solutions to enable our customers to meet the needs of today's and tomorrow's digital and energy consumers and businesses.

OFS' corporate lineage dates back to 1876 and includes technology powerhouses such as AT&T and Lucent Technologies. Today, OFS is owned by Furukawa Electric, a multi-billion dollar global leader in optical communications.

For more information, please visit [www.ofsoptics.com](http://www.ofsoptics.com).



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