



A Furukawa Company

Your Optical Fiber Solutions Partner™

News Release

PACIFIC STAR COMMUNICATIONS AND OFS JOINTLY ANNOUNCE FULL LINE OF CABLE AND CONNECTIVITY PRODUCTS APPROVED ON GSA SCHEDULE

FOSE, Washington DC, March 23, 2004 – Pacific Star Communications (“PacStar”) a leading federal IT VAR/Integrator and OFS, designer, manufacturer, and supplier of leading edge fiber optic products, today announce that OFS’ full line of cable and connectivity products are available on PacStar’s General Services Administration (GSA) Federal Supply Service Schedule 70 Contract.

PacStar’s GSA MAS Schedule 70 contract provide federal customers with state-of-the-art, high-quality products including OFS’ TrueWave® REACH fiber, XpressTube® LXE cable, MiDia® FX plus cable, DuctSaver™ FX cable, and iLight™ fiber jumper tracing and management system at volume discount pricing on a direct-delivery basis. When orders are placed against a GSA Multiple Award Schedule (MAS) contract, using the procedures under Federal Acquisition Regulation (FAR) 8.4, they are considered to be issued using full and open competition. Ordering offices need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business programs. By placing an order against a GSA Schedule contract using the procedures the order office has concluded that the order represents the best value and results in the lowest overall cost alternative to meet the government’s needs.

About Pacific Star Communications

Pacific Star Communications sells telecommunications hardware and services around the globe. We deliver sophisticated services and equipment to our global client base including the U.S Department of Defense, government and educational agencies, US Military Commands, major US corporations, as well as domestic and international communications companies.

In addition, Pacific Star supports US-based corporations, state and local governments, and educational institutions in our regional focus on Western US markets. This includes

providing engineering services with an emphasis on wireless, switching and routing, security, product integration and installations.

Pacific Star holds its own GSA schedule and teams with a variety of hardware and services providers. Through our offices in Portland, Oregon; Heidelberg, Germany; Okinawa, Japan; Seoul, Korea and Los Angeles, California we are able to meet the requirements of our clients worldwide.

Pacific Star Communications will provide a GSA quote and ordering information:

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About OFS

OFS is a world-leading designer, manufacturer and provider of optical fiber, optical fiber cable, connectivity, FTTx and specialty photonics solutions. Our marketing, sales, manufacturing and research teams provide forward-looking, innovative products and solutions in areas including Telecommunications, Medicine, Industrial Automation, Sensing, Government, Aerospace and Defense applications. We provide reliable, cost effective optical solutions to enable our customers to meet the needs of today's and tomorrow's digital and energy consumers and businesses.

OFS' corporate lineage dates back to 1876 and includes technology powerhouses such as AT&T and Lucent Technologies. Today, OFS is owned by Furukawa Electric, a multi-billion dollar global leader in optical communications.

For more information, please visit www.ofsoptics.com.



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