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Your Optical Fiber Solutions Partner™

News Release

OFS expands its business relationship with Tech-Cent Ltd. of Israel

Avon, Connecticut, USA. 01 May 2013 - OFS, a leading designer, manufacturer and supplier of innovative fiber optic products today announced that Tech-Cent, a leading sales representative company of photonic products to the telecommunications and other industries in Israel, will now expand the portfolio of OFS products it is responsible for in Israel.

“OFS is pleased to expand its relationship with Tech-Cent to now include all our specialty photonics products,” said Michael Fortin, Vice President of Marketing and Sales in OFS’ Specialty Photonics Division. “We see opportunities to sell our specialty fiber products in the high-tech Israeli market, including the medical, aerospace and defense industries. Tech-Cent will help us establish and maintain the relationships and communications necessary to succeed in this important market.”

“We are pleased to expand our relationship with OFS to provide additional fiber optic products in support of non-telecom markets in Israel, said Giddi Zimmerman, President of Tech-Cent. “We have been a long term representative of OFS products sold to the telecom industry. We are enthusiastic about this added dimension to our long association with OFS.”

Visit the websites below to learn more.

About OFS

OFS is a world-leading designer, manufacturer and provider of optical fiber, optical fiber cable, connectivity, FTTX and specialty photonics solutions. Our marketing, sales, manufacturing and research teams provide forward-looking, innovative products and solutions in areas including Telecommunications, Medicine, Industrial Automation, Sensing, Government, Aerospace and Defense applications. We provide reliable, cost effective optical solutions to enable our customers to meet the needs of today’s and tomorrow’s digital and energy consumers and businesses.

OFS' corporate lineage dates back to 1876 and includes technology powerhouses such as AT&T and Lucent Technologies. Today, OFS is owned by Furukawa Electric, a multi-billion dollar global leader in optical communications.

Headquartered in Norcross (near Atlanta) Georgia, U.S., OFS is a global provider with facilities in China, Denmark, Germany, Russia, and the United States.

For more information, please visit www.ofsoptics.com.

About Tech-Cent

Tech-Cent Ltd is one of the leading Israeli technical sales channels of world leading suppliers for high end and innovative products, including fiber optic, RF and wireless solutions.

Tech-Cent was established on August 1989 by Giddi Zimmerman with the vision to continue the sales promotion and support of selected world known suppliers of high tech products to the Israeli market. TECH-CENT employs a core team of experienced technical sales engineers and professional administrators. In addition, Tech-Cent has a large service and calibration department to provides essential local support to its customers.

For more information, please visit our www.techcent.com.

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